



1. Are you insured?

- a. *Workers compensation/ Liability insurance...discuss policy limits.*
- b. *Have certificates of both mailed to you from remodeler's insurance carrier.*

2. Are you experienced in my project type?

- a. *How many years of experience relative to my project type?*
- b. *Request viewing of remodeler's portfolio to see similar projects.*

3. Do you have references?

- a. *Minimum 3 references relative to this job type that are recent...call them to discuss their remodeling experience.*

4. Safety, Protection and Cleaning program?

- a. *Discuss plan to keep family and neighbors safe and home protected and clean.*

5. Do you have in house employees or do you use subcontractors?

- a. *Quality Control / Who are the subs?*

6. What will our contract and payment schedule look like?

- a. *Provide me a recent example of a detailed job scope, contract and payment schedule relative to my job type.*

7. Are you Certified? / Do you belong to any professional organizations?

- a. *National Association of the Remodeling Industry (NARI)*
- b. *Certified Aging in Place Specialist (CAPS)*
- c. *Certified Lead Renovator...required for remodelers working in homes built prior to 1978 where lead is present!*

8. Who will handle building permits?

- a. *Does my job require building permit? Most jobs do! Who will obtain permit and schedule inspections?*

9. Do you have a warranty program?

- a. *What are the terms and duration? Is it a proactive warranty where you will call me periodically?*

10. Where do we go from here?

- a. *Please explain to me how you will put me in a great position to make a decision on whether or not to hire your company. Will you show me plans...a detailed job scope...an exact cost for the project before I sign a contract? How will we proceed from here...what is our next step?*